

William A. Ogletree

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1997 – 2003 Retired
1993 – 1997 Director, TOITU OF AMERICA, INC.
1988 – 1995 Director, COLIN MEDICAL INSTRUMENTS, INC.
1987 – 1993 President & Founder, TOITU OF AMERICA INC.
1980 – 1997 CEO & Founder, OWA, INC.
1975 – 1980 VP Finance & Development, NARCO SCIENTIFY, INC.
1972 – 1975 Consultant to Business & Financial Institutions
1970 – 1972 VP, then President, APPLIED DEVICES, CORP.
1966 – 1970 VP, then President, NAVIGATION COMPUTER CORP.
1960 – 1966 VP, then Group Exec, SCHLUMBERGER LTD. SUBSIDIARIES
1953 – 1960 Research Engineer – Manager of Engineering, BURROUGHS
1950 – 1953 Jr. Engineer -> Sr. Engineer PHILCO CORP.
1949 – 1950 Radio Engineer (Labrador) MORAVIAN MISSIONS.

EXPERIENCE HIGHLIGHTS

USCG : Dione & Mendota shipboard RM3c. Intercept Operator in Norfolk and on Hamilton reporting to Naval Intelligence HQ, RM2c. Survived sinking of Alexander Hamilton by U-132 in Icelandic waters after rescuing USS Yukon, disabled in North Sea, RM1c. Lab Tech at MIT Rad Lab & installed experimental LORAN at Montauk, LINY, RM1c. Headed installation of LORAN station at Battle Harbour, Labrador & stayed 2 years, CRT. Sr. CRT at CG Experimental Stations, Assateague & Fenwick Islands 1 year.

College of W&M: Designed & built electronic 2-channel EKG, built & modified radio equipment for Arctic use, Graduated in 3 years, (BS Physics) Phi Beta Kappa scholar.

British Board of Moravian Missions: Installed diesel lighting plant in northernmost Eskimo village, built broadcast station in Nain, linked northern 500 miles of Labrador by radio communications. Summoned in 11 RCAF mercy flights, saving 12 lives.

Philco: Invented circuits that held TV picture size constant. Designed Philco's first color TV set (CBS system). Developed speech enciphering equipment, flyable in any USAF plane, for NSA.

Burroughs: Consultant to NSA. Headed development of Radar Data Processor used in North American Continental Air Defense, for which Burroughs made Military Computer Division and I directed its 975-person engineering dept. Member of General Partridge's Committee on Air Defense.

Schlumberger Ltd: Exec VP then President, Computer Systems Inc. Overcame 17-week recognition strike by IUE, then sold company. As GM of EMR, won NASA contracts for development and installation of Telemetry products and systems used on Space Programs and built ground stations worldwide. As Group Exec, managed 4 subsidiary companies. Reported to President Jean Riboud in Paris, finding & negotiating acquisitions in US & Europe. Initiated development of computer systems to process seismic data recorded by Geophysicists prospecting for oil.

NAVCOR: As Exec VP then President, initiated developing line of keyboard and text-inputting devices for leading American and European publishers. After two years, sold company to KDI Corp & remained 2 years, doing acquisitions.

APPLIED DEVICES: As VP then President, acquired companies, wrote protocol yielding large contract with State-owned oil company, Sonatrach, in Algeria. Directed design and staffing of Centre d'Calcul in Algiers, 2 years.

CONSULTANT: Devised business strategies, re-structured 6 companies and formed a public Trust Company from a wealthy client's old family trust, 3 years.

NARCO: As VP Finance & Development, sold 2 subsidiaries, acquired 3 companies and 5 product lines. Negotiated founding of joint venture, Air Shields of Japan. Studied Japanese businesses, customs and language. Took on responsibility for Narco's business in Japan, extensive travel and dealing in Asia for 5 years.

OWA: Name in Kanji means "Imperial Harmony." Sound "Wo," means "I myself" in Mandarin Chinese and outside major cities in Japan, is the honorific. Written in Kanji, is the Honorific throughout Japan. At the urging of officers and directors of several companies, I founded OWA and obtained contracts with 14 companies, including Narco, but mostly in Japan, the first year. Became a shareholder and Director on the Board of a major Japanese Co. Over next 15 years consulted to top management of Medical-Equipment client companies in US, Japan and Europe, developing business opportunities, strategies and international marketing channels. Planned, directed and staffed Colin Medical Instruments in San Antonio, for Nippon Colin. Negotiated acquisitions of 3 companies for Healthdyne, including NARCO, 4-times Healthdyne's size in staff and sales. Established overseas marketing channels for a total of 23 US, Danish, German and Japanese companies. Founded joint venture Toitu of America Co. to westernize Tokyo company's Fetal Detectors and Actocardiographs and market them in North America & Chile. Gave ownership to son David. At 75, gave OWA ownership to President of OWA.

PERSONAL

Constance Dewees, a Quaker, whose elder brother was a Conscientious Objector, and I married in 1944, adopted Eskimo orphan Lisabak in 1950. Our first child Martin, named for an Eskimo Angekok, was born in 1951. He is PhD, Director of Cardiovascular drug research at Bristol-Myers Squibb. Twins David and Connie were born in 1953, the day their mother died. David helped develop laproscopic system for female sterilization (now used in less-invasive surgery). Worked with a lady OB in Nepal, to prove its efficacy and safety, then introduced the system in the US and 25 third world countries. Worked 5 years in India. Connie has MA in Psychiatric Nursing and married to a Psychologist, but she left the medical bureaucracy and mainly through self-studies, became a financial consultant with wealthy clients, including at least one movie star. Lisabak, translated to Elizabeth, shortened to Beth, wife of Peter Solis, half Mayan & half Hispanic, is a writer and lecturer on life as Eskimo. She returns to Arctic or Polar regions annually.

I met Dorothea Christiani when twins were 17 months old. Three months later we married, 24 June 1955. She adopted and raised my children and never had any others. She earned the credit we all give her for the well-educated, fine persons they are today.